



## SABIT GROUP PROGRAM

### ROAD CONSTRUCTION FOR WESTERN EURASIA AND THE CAUCASUS FEBRUARY 26 – MARCH 26, 2005

#### SCOPE AND MISSION

The Special American Business Internship Training (SABIT) Road Construction program for the Western Eurasia and the Caucasus is designed to train 18 mid- to senior-level executives from the region's road construction sector. These delegates, screened and selected by the U.S. Department of Commerce, represent industry leaders in the region's countries (Ukraine, Armenia, Azerbaijan, Belarus, Georgia, and Moldova), whose road systems are starting to see significant investment from a variety of sources. This program will introduce these industry leaders to the U.S. road construction sector.

#### PROGRAM OBJECTIVES

The Road Construction program aims to accomplish a number of objectives. In general, the participants will gain a comprehensive understanding of how road construction operates in the United States. Topics such as financing, the development of new technologies, equipment, quality control, and project management will be emphasized during training seminars, site visits to U.S. host companies, and conferences during the four-week program. By stressing these major thematic areas, not only will participants be able to implement meaningful changes in their businesses and organizations upon their return home, but they will be better prepared to work successfully with U.S. partners.

#### BENEFITS OF PARTICIPATION

This is a unique opportunity for U.S. companies to provide industry insight and training while showcasing their products and services to their Eurasian counterparts. By hosting this SABIT group, U.S. companies in the road construction sector will have the opportunity to establish contacts with potential partners in the Western Eurasia and Caucasus region. As a result of this program, participating U.S. host companies will have an improved opportunity to explore commercial opportunities and partnerships in the region.

#### PROGRAM STRUCTURE

This program will begin February 28<sup>th</sup> in Washington, D.C. with

an orientation and visits to relevant government agencies and associations in the National Capital Area. In addition, the delegation will be trained in cross-cultural negotiation techniques. During the remaining three weeks of the session, the group will travel to relevant regions across the country to meet with leading U.S. industry organizations, and industry experts.

#### HOST THIS DELEGATION

SABIT is currently looking for U.S. hosts to provide training sessions ranging from a few hours up to a full day at their facilities. Training should emphasize some of the following topics that are of interest to the delegates, and represent some of the current challenges they face within their organizations:

- Federal, State and Local Government Roles
- Project Management and Finance
- Developing Technologies and Concepts
- Equipment
- Materials (Asphalt, Concrete, Additives, Aggregates)
- Urban, High-Volume, and Rural Roadways
- Environmental Issues and Safety
- Design and Engineering
- Testing and Quality Controls
- Industry Associations

#### COST OF PARTICIPATION

SABIT will cover the majority of program costs for all delegates, including round-trip airfare to the United States, all U.S. domestic air travel, housing, insurance, per diem for meals and incidentals, and interpreters to provide simultaneous interpretation of all program events. In turn, U.S. host companies and organizations are asked to provide industry expertise through training in the topics pertaining to this particular program.

#### FOR MORE INFORMATION

To learn more about this program, please contact:

Erin Schumacher, Program Recruiter

Voice: (202) 482-3644

Fax: (202) 482-2443

E-mail: [erin\\_schumacher@ita.doc.gov](mailto:erin_schumacher@ita.doc.gov)

Web: [www.mac.doc.gov/sabit/roads.html](http://www.mac.doc.gov/sabit/roads.html)

